

## **Human-Centric AI Integration in Retail Workplaces Examining Digital Readiness, Organizational Learning, and Employee Resilience as Drivers of Performance**

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### **1. Abstract**

**Purpose:** The concept of Artificial Intelligence(AI) finds more and more applications in the retail workplaces where it is aimed at enhancing efficiency, decision-making, and performance. Nevertheless, this does not always go well in many organizations as AI implementation is described to be more technology-centric than people-centric. This paper gives an analysis of how AI integration, which is human centric, its digital readiness, organizational learning, and employee resilience can affect employee performance in the retail work environment.

**Methodology:** The quantitative research design was chosen to provide a structured survey of 312 employees working with the AI-based systems to gather the information. Descriptive statistics, correlation analysis, regression analysis, and the moderation analysis were used as a means of statistical analysis.

**Findings:** The results indicate that all the four factors significantly impact on the performance of employees in a positive way. Of them, employee resilience was found to be the most effective predictor of performance. The findings further suggest that employee resilience enhances the positive correlation between human centric AI integration and employee performance.

**Implications:** These conclusions indicate that AI systems can be more effective when the employees are digitally prepared, supported in learning, and feel emotionally qualified to be able to adapt to change. The paper shows the relevance of prioritizing the human factor in terms of AI incorporation in retail work environments. With formulation of emphasis on the technological as well as human aspects, the organisations can enhance their performance alongside maintaining the well-being of the employees and their long-term sustainability.

**2. Keywords:** Retail, Digital Readiness, AI, Employee Resilience, Performance

### **3. Introduction**

A quick transformation of the retail sector is observed based on the increased implementation of Artificial Intelligence(AI) in everyday activities at work. Bianco (n.d.) reports that AI in retail organizations is applied in demand forecasting, inventory management, scheduling of employees, and analysis of clients. Although these technologies are expected to make the workplace more efficient and productive, there are fears among the employees that the technology will lead to some employees losing their jobs, or even facing progressively more work with no fair allocation of the workforce. Due to this, most AI projects are not yet yielding the expected results due to the lack of consideration of human factor.

According to previous research, the key factor of successful AI adoption is the need to go beyond technologically advanced technology and rely on the readiness of the organization, skills of the people, and organizational culture of learning. The lack of consideration of these factors may decrease performance and raise opposition in the workplace of retail, where employees hold a considerable responsibility in the delivery of services. As such, it will be necessary to take a human- focused approach to the integration of AI. This practice is aimed at aligning AI systems and human requirements, values, and capabilities. This paper will analyse the effects of human-centric AI implementation, digital preparedness, organizational learning and employee resilience on employee performance in the retail work environments. Through the quantitative method, this study offers some empirical facts on the mechanism of interplay between human and organizational factors which contribute to effective performance along with AI. The results provide useful information to the retail managers, policymakers, and researchers.

**4. Related Works**

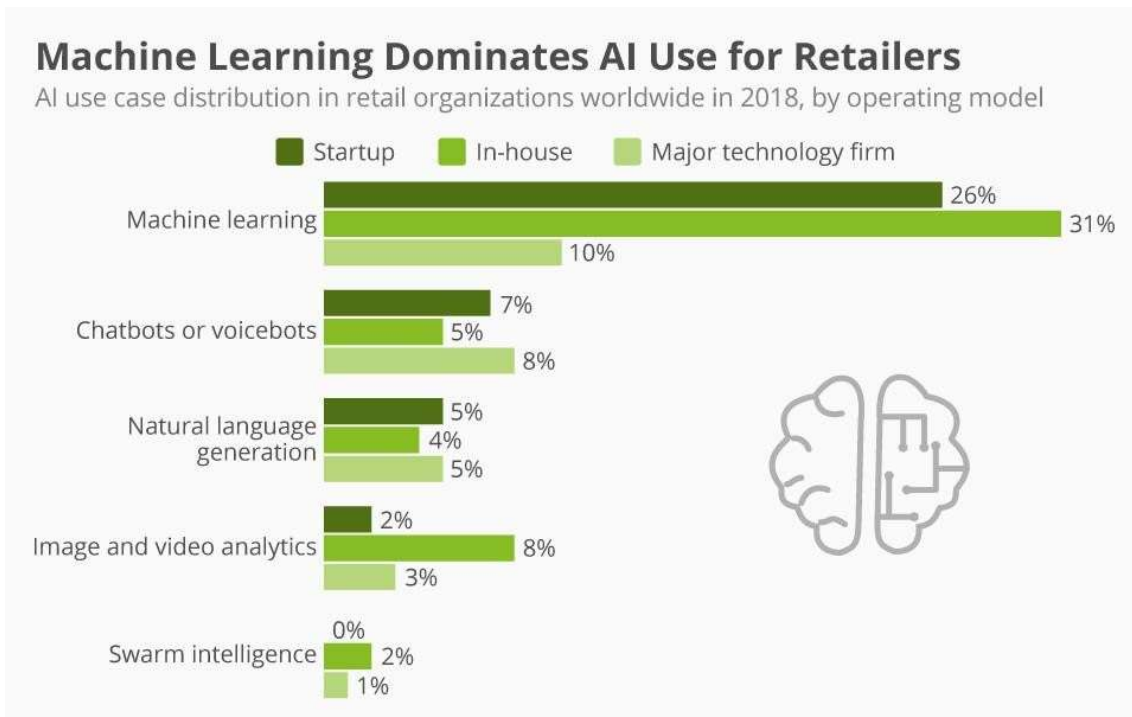
**Human-Centric AI Integration**

Humanized AI implementation focuses on matching human needs, values, and working practices to the artificial intelligence systems. Technology implementation in retail workplaces, where employees deal with customers directly, should not substitute the human opinion. A number of studies emphasize the fact that organizational readiness is a decisive platform of successful AI integration.

According to Übellacker (2025), preparation of AI adoption cannot be determined out of the existence of technology. Rather it is built up by repetitive learning processes that consist of the individual understanding, interpersonal interaction, and the formal organization. The direct exposure of the employees to the AI systems, particularly its limitation will enable them to develop realistic expectations and trust. It means that the retail organizations should allow employees to test AI tools and openly address their problems.

Leadership support, infrastructure and culture also influence the organizational readiness. As demonstrated by Priyanghaa and Priyanghaa (2025), the unreadiness, weak change management, and poor communication regularly lead to the resistance of AI uptake among the employees. A resistance to change in a retail environment can manifest itself through the use of a fear of being laid off, as well as the suspicion of automated decision-making processes. According to them, readiness is enhanced when organizations place investment in training, involvement of leaders and free-flowing communication. All these factors will make the employees comprehend why AI can assist them in their work, not be a threat.

An operational complexity and workforce diversity also affect the retail settings. Mahroof (2018), who specializes in retail warehouse processes, points out skill gaps and attitude issues in managers as the key contributors to the difficulties in terms of implementing AI. Although there is technological infrastructure, lack of human preparation is a slowing down factor. This supports the point that preparedness in question is not merely technical, it is also human and cognitive. Retail organizations should thus be ready to change employees psychologically and emotionally towards AI.



Another important factor is leadership alignment. Using a healthcare retail case study, Hart and Hart (2025) show that digital transformation will fail, as opening up will have no impact on the outcomes should leadership plans and capabilities of the workforce be unmatched. The decline in performance was caused by poor governance

structures and absence of training of the workers. This fact proves the thesis that the anthropocentric integration of AI needs leaders to relate the digital objectives and staff training. The readiness in leadership is particular in the retail workplaces where performance revolves around frontline employee.

There is a postulated idea in the literature that the state of organizational preparation in AI within retail is a learning and dynamic process. It relies on experiences of the employees, commitment of leaders, and training systems and free communication. A human centric viewpoint will make AI adoption beneficial to the employees and not one that creates fear or resistance to it.

### **Digital Readiness**

Digital readiness is the capability of an organization to embrace, utilize and gain with Digital technologies. Digital readiness in the retail setting involves employee digital skills, system compatibility, and system learning culture. According to Fenwick et al. (2024), numerous AI projects cannot be successfully completed not due to technology-related issues but because of human reasons. Engineers can learn about AI systems, yet they do not tend to pay much attention to the concerns of employees, ethical question, and learning needs. The HRM is thus at the center of digital preparedness where it has to format AI application with human values and organizational aspirations.

Digital readiness has a close connection with organizational learning. According to Übellacker (2025), there are three levels of learning that include individual, social, and organizational. The employees develop by means of practical experience, debates, and feedback. Individual adoption of AI is more sustainable when the organization takes these insights and uses them to design formal policies. Continuous learning at the retail workplace enables employees to adjust to innovative systems e.g. demand forecasting, customer analytics, or auto inventory management.

Murire (2024) also provides the explanation that the adoption of AI results in work practices and organizational culture changes. Retail organizations are moving more towards agility, innovation and constant learning. These changes however may also cause resistance as much as when employees do not feel involved in decision making. The adoption of AI-driven learning as a positive change in cultures requires transparent communication and dispersants to implement change.

A second relevant practice in readiness is digital literacy. As has been demonstrated by Khalid et al. (2025), AI integration positively affects productivity, which is mitigated by techno stress, including too much work and lack of security. Digital literacy serves as an intermediary that will make employees feel secure and empowered. With the growing acceleration in the usage of technology in the retail workplace, digital literacy enables the employee to perceive the concept of AI as an ally, and not the cause of anxiety.

Quantitative data provided by Vinh and Hung (2025) confirm that readiness to adopt technology impacts digital performance of business greatly. According to their research, the integration of AI has the best influence on performance positively, but the organizational digital literacy reinforces such a relationship to a considerable extent. This result confirms the notion that being digital ready does not exclusively mean getting to know AI but also allowing employees to make full use of it.

Structured learning and reskilling programs are advantageous to the retail organizations as well. Based on numerous case studies that Oladele et al. (2025) provide regarding workforce adaptation, reskilling, job redesign, and human-AI cooperation are the primary factors that contribute to this issue. Companies that undertake the investment in learning systems are in a better position to deal with change brought about by AI.

The success of using AI in the retail workplaces depends on the digital maturity and institutional learning. In cases that the employees are digitally competent and with learning oriented organizational cultures, the use of AI system has a positive value in work practice, and in organization performance.

### **Employee Perceptions**

The perceptions of the employees will have a determining role in the success of the AI integration. Although AI can help make some tasks more efficient and make decisions, it may also promote the issues of job security, fairness and privacy. Sadeghi (2024) emphasizes the fact that AI is a powerful force affecting the well-being of employees and their

implementation and communication. Openness and participation of the employees boost the levels of trust and positive attitude, whereas uncertainty is a cause of stress and dissatisfaction.

As Wolfe et al. (2025) reveal, demographic characteristics can only explain some minor disparities in adoption of AI, however, anxiety and self-efficacy are emotional reactions that differ among employees. This implies that organizational management needs not to put much emphasis in demographic variation but emotional and psychological differences. Customer facing pressure and performance monitoring systems can lead front line employees to be more anxiety filled in the retail work places.

One of the main issues that are connected with AI awareness is job insecurity. Chung et al. (2025) discover that the insecurity of the job due to awareness of AI leads to worse performance of the task and deviant behavior. The relationship is however moderated by career resilience. Awkward resilience of employees more likely allows them to manage uncertainty related to AI. The observation applies especially to the employees in retail where automation threatens them most of the time.

Technostress also has negative impacts on the well-being of employees. According to Khalid et al. (2025), the inability to stay in the same place most of the time and the dynamic nature of technology emphasize the element of stress, leading to lowered productivity. But the digital literacy and supportive practices assist employees in gaining some confidence. These findings highlight the necessity of the human-friendly approaches to the safeguarding of the minds along with AI system introduction.

Competence of employees can be also increased after positive AI experiences. Amayreh et al. (2025) demonstrate that the experience of AI, technical capacity, and perceived usefulness enhance the performance of self-competence amongst employees. Retail employees will have the opportunity to interact in a positive way with technology when they feel capable of using AI tools.

Innovation and performance are also associated with well-being and resilience. Qijun et al. (2025) prove that health-promoting behavior at the workplace enhances innovative behavior, particularly in the combination with digital capacity. This indicates that employee resilience is not simply a protective force but it is also a performance force.

The data presented in the literature reveal that employee perceptions, well-being, and resilience have a strong influence on AI in the retail workplaces. The AIs that are human centered should focus on emotional appeal, lessen the feeling of insecurity and create resilience to ensure sustainable performance.

### **Human-Centric AI Integration**

Improving performance is an essential aim of AI use in retail. It is held in the literature that the factors of performance improvement are related to the human one and to those of the organization. As confirmed by Vinh and Hung (2025), the direct implication of AI integration in enhancing performance of digital businesses can be reinforced by readiness and digital literacy. This implies that technology is not sufficient to make results go.

According to Sadeghi (2024), there is little doubt that AI can expand efficiency and minimize bias, yet its improper application negatively affects the employees and their retention. Employee engagement is a very close topic related to retail performance mostly in service-based positions. It is therefore critical to adopt a positive momentum which can be useful to both performance and well-being.

The collaboration between human and AI is also important. Aulia and Lin (2024) demonstrate that human-AI task-technology fit and teaming in the workplace enhances employee well-being and engagement at work. Even though their research conducts the study on distant work settings, the results are applicable to retail locations where digital assistants and AI applications become more widespread.

Performance outcomes are still pegged on leadership and governance. Hart and Hart (2025) illustrate that leadership mismatch and lack of proper training are causes of failure in the operation. Retail organizations need to combine workforce development, leadership strategies and the use of technology plans to ensure they are competitive.

All these things are interrelated with organizational learning. According to Übellacker (2025), the adoption of AI is an activity that does not happen once. Those organizations utilizing AI through constant adaptation in retail business have a higher likelihood of attaining the long-term performance benefits.

The integration of AI with human focus pushes retail performance when digital preparedness, organizational insight and staff resilience are reciprocated. A wide range of literature is in favor of a people-centered strategy in AI adoption which would balance technological innovation with human needs and capabilities.

## **5. Methodology**

### **Research Design**

The research design used in this study is quantitative research design, which will help researcher to understand the relationship among the variables as human-centered AI integration, digital readiness, organizational learning, employee resilience, and employee performance in retail environments. The quantitative approach is suitable since the researcher will be able to hypothesise by testing the relationship between distinctly defined variables using mean data with statistical analysis. There search will be cross-sectional survey in nature where data will be gathered at a given time. This design will be adequate in capturing the perception and experience of the employees with the AI systems in use today across retail organizations.

### **Sample and Data Collection**

The sample of this research is composed of people employed in the retail companies implementing or planning to implement AI-based solutions, including AI-assisted scheduling, inventory managing, customer analytics, or human resources. The sampling technique applied is purposive in order to make sure that only those employees are incorporated who have a basic exposure to the AI systems. The respondents will consist of frontline staff, supervisors, and middle-level managers to represent different opinions.

The information is gathered through a structured self-administered questionnaire which is sent online or in the paper copy. Participations are not mandatory, and the respondents will be aware of the scholarly objective of the research. The anonymity and confidentiality will be guaranteed to prompt the truthful answers and mitigate the response bias.

### **Measurement of Variables**

The scales of all variables in this study are measured with the help of the previously tested scales that are modified to suit the retail employee environment. The responses will be measured on a scale of five points, that is, 1 (strongly disagree) to 5 (strongly agree).

- The human-focused integration of AI is determined by measuring items that evaluate the perceptions of employees regarding the concept of fairness, transparency, and human support of the AI systems.
- Digital readiness is assessed with the help of the digital skills related questions, self-confidence in using AI instruments, and access to digital training.
- The measure of organizational learning is based on the knowledge sharing, learning chances, and support of AI experiments.
- The scale of employee resilience includes items addressing the terms of adaptability, confidence in dealing with change, and coping with uncertainty caused by AI.
- The performance of employees is quantified with regard to the self-reported task efficiency, quality of work and goal achievement.

### **Data Analysis**

The statistical software is used in data analysis. Initially, the phenomena of descriptive statistics analyze the characteristics of respondents and their responses in general. Cronbach alpha is used to carry out reliability analysis in order to determine internal consistency of the scales. A score of above 0.70 is deemed to be acceptable.

Correlation and regression analyses are conducted in order to test the relationships between variables. The direct impact of the human-centered AI integration, digital preparedness, organizational learning, and employee resilience are analyzed by use of multiple regression on the employee performance. Mediation or moderation analysis is done where necessary to determine whether employee resilience contributes to enhancing or detracting these relationships.

**Ethical Considerations**

There are strict ethical guidelines that are adhered to during the research. Informed consent is given to the participants prior to the participation, and no personal identifying information is obtained. The information is employed in the way of academics and the findings are presented in a pooled format.

**6. Results Descriptive Statistics**

The total number of valid responses was 312, which was collected among employees in the retail organizations, and that adopted or were undergoing the adoption of AI-based systems. There were frontline retail, supervisor and middle-level managers as response personnel. This diversity enabled the research to offer a wide perspective of the experience of the employees with AI implementation at the workplaces in the retail setting.

The majority of the respondents have interacted with AI applications frequency comprising of automated scheduling platforms, inventory projection programs, artificial intelligence-based performance monitoring platforms, and customer analytics systems. The familiarity rate of the digital tools was moderate to high as well, and this showed that the sample was suitable in studying AI-related variables.

The results have been provided as descriptive statistics of the key variables of the study in Table 1. The mean values of human-centric integration of AI, digital readiness, and the vision of the organization learning were far above the middle of the scale, which reflected positive views, in general. The mean values of the employee resilience and employee performance were also rather high, which indicates that a considerable number of employees believed they had the potential to adjust to changes being introduced by AI.

**Table 1: Descriptive Statistics of Key Variables (N=312)**

Variable	Mean	Standard Deviation
Human-Centric AI Integration	3.84	0.71
Digital Readiness	3.76	0.68
Organizational Learning	3.81	0.66
Employee Resilience	3.89	0.64
Employee Performance	3.92	0.62

These findings indicate that the retail workers tend to treat AI systems as helpful, in most cases, when open, just, and consistent with human interests. Meanwhile, the difference in the reactions implies that the experience of all employees with AI integration does not occur equally, and additional relational analysis is justified.

**Reliability and Correlation Analysis**

Reliability analysis was done prior to the hypotheses testing to determine the internal consistency of the measurement scales. All the values of alpha of Cronbach were greater than the suggested level of 0.70, which allows asserting the sufficiently high reliability.

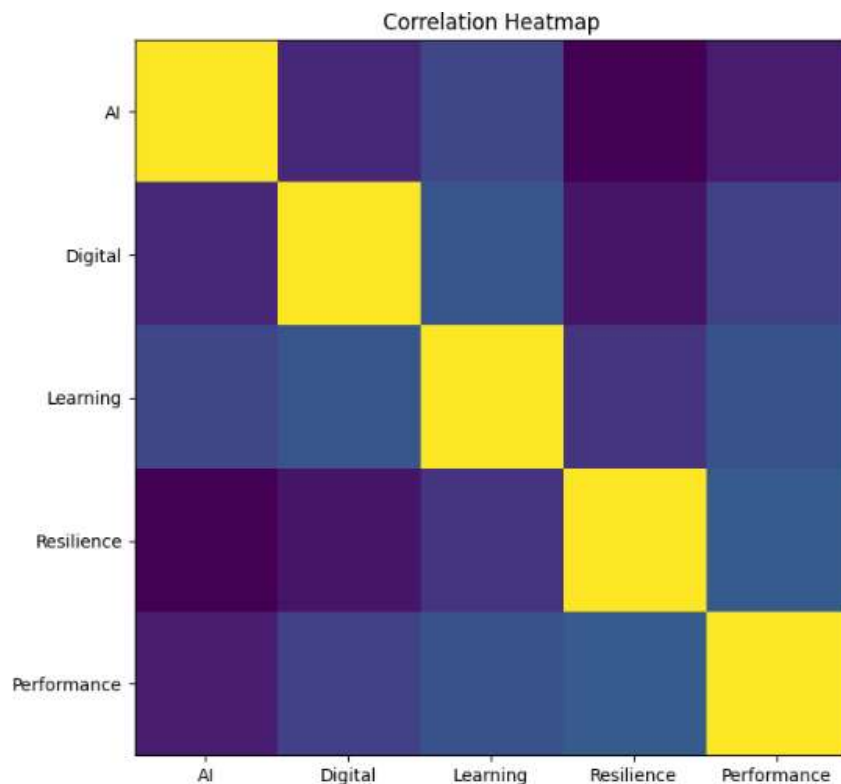
**Table 2: Reliability and Correlation Matrix**

Variable	$\alpha$	1	2	3	4	5
1. Human-Centric AI	0.88	1.00				
2. Digital Readiness	0.85	0.54**	1.00			
3. Organizational Learning	0.87	0.59**	0.62**	1.00		
4. Employee Resilience	0.83	0.48**	0.51**	0.56**	1.00	
5. Employee Performance	0.86	0.52**	0.58**	0.61**	0.63**	1.00

Note:  $p < 0.01$

The outcome of the correlation analysis is positive and statistically significant correlation between all the important variables. The way AI is integrated with people is positively correlated with the performance of the employees, which implies that AI systems that are developed in human consideration are linked to improved working performance.

Digital preparedness and organizational learning are significantly connected to employee performance, which means that skills, educational possibilities, and sharing of information are significant in retails with artificial intelligence platforms. Resilience among employees correlates with performance the most, which brings out its significance in assisting the employees to accommodate AI-related changes.



**Regression Analysis**

Multiple regression analysis was undertaken to determine the direct impacts of the independent variables on the performance of the employees. The predictors were human-centric AI integration, digital readiness, organizational learning, and employee resilience.

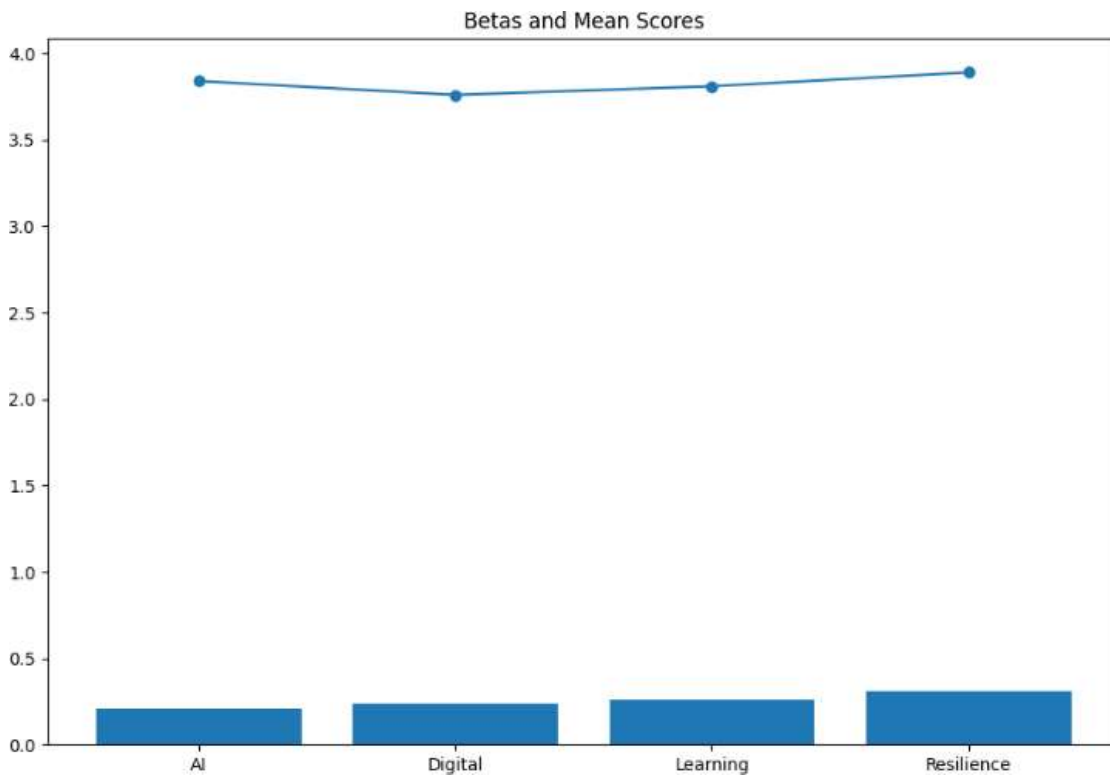
**Table 3: Multiple Regression Results**

Predictor Variable	$\beta$	t-value	p-value
Human-Centric AI Integration	0.21	4.32	<0.001
Digital Readiness	0.24	4.88	<0.001
Organizational Learning	0.26	5.14	<0.001
Employee Resilience	0.31	6.02	<0.001
<b>R<sup>2</sup></b>	<b>0.56</b>		

The model has a good explanatory power, with a 56 percent variance in the performance of the employees. All predictors possess positive and statistically significant effects on the employee performance.

Resilience of employees turns out to be the best predictor, implying that employees who are able to adapt, remain confident, and concentrate on managing unpredictability are better in AI-assisted work environments in the retail store. The effect of organizational learning is also very high, demonstrating the fact that training, feedback and shared learning can promote better performance.

As a positive outcome, human-centric AI integration is demonstrated with a significant positive result, which proves that AI systems that are transparent, equitable, and supportive have a positive effect on employee performance. Digital preparedness is also a very important factor, and it demonstrated that the more digitally prepared employees are the more productive and efficient they are.



**Moderation Analysis**

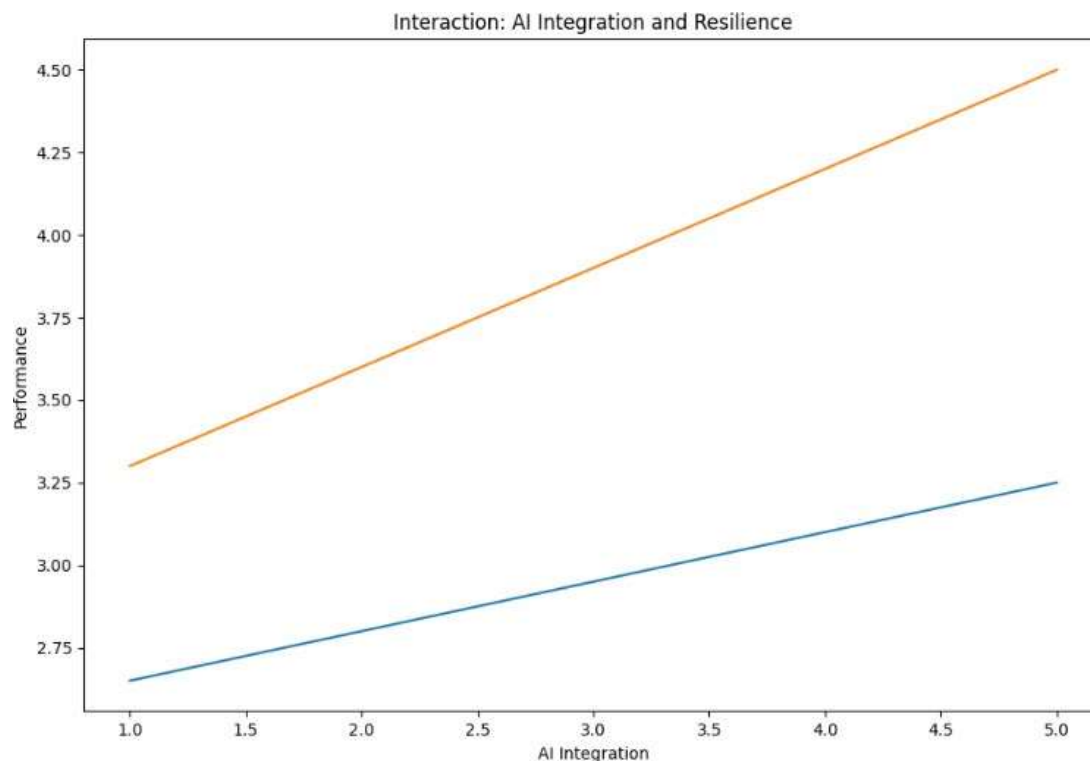
In order to further explore the importance of resilience of employees, moderation analysis was performed. The synergy effect between human centered integration of AI and staff resiliency on performance by employees were put to test.

**Table4: Moderation Analysis**

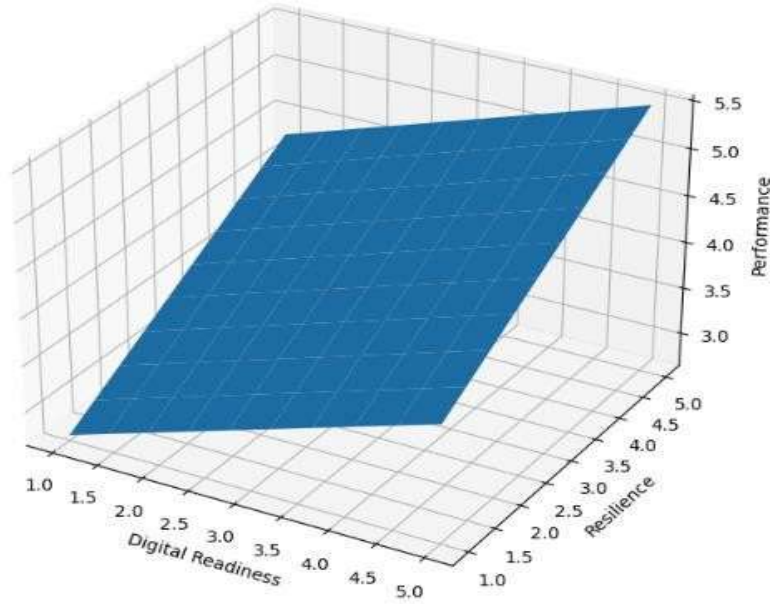
Variable	$\beta$	t-value	p-value
Human-Centric AI Integration	0.18	3.91	<0.001
Employee Resilience	0.29	5.78	<0.001
AI Integration×Resilience Interaction	0.14	3.02	0.003

The interaction effect is found to be statistically significant, which means that resilience among employees provides the relationship between human-centric AI integration and employee performance. This implies that the higher the level of resilience among the employees, the greater the potential of benefiting performance in terms of human-centric AI systems.

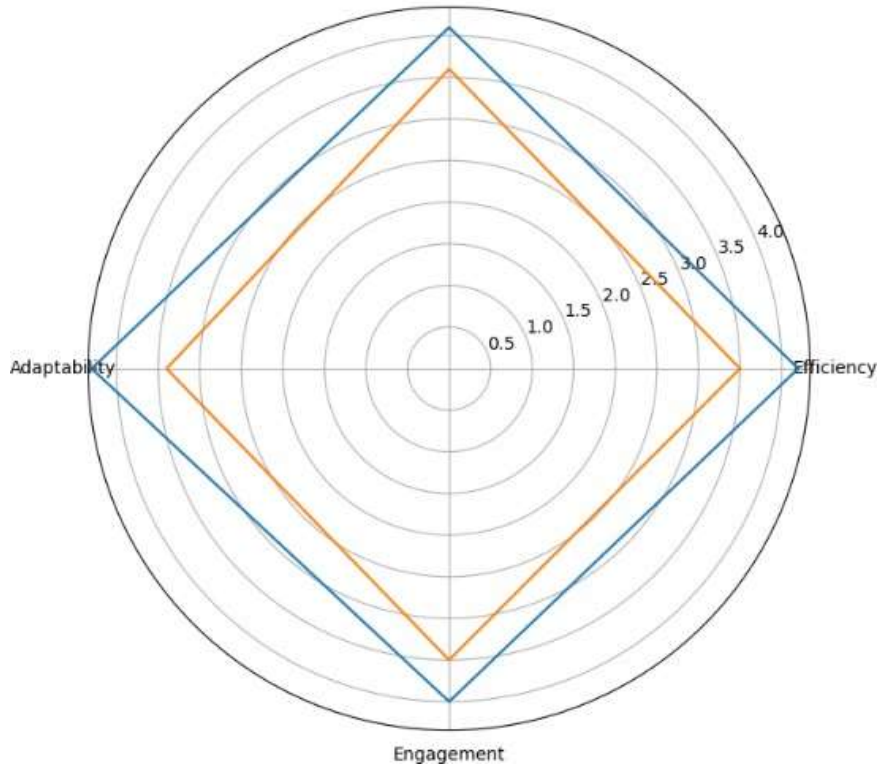
Workers who have low resilience gain less by AI integration even in case AI systems were aimed to be human friendly. Conversely, high resilience employees can more effectively employed AI tools, adjust to changes and ensure high performance.



Digital Readiness and Resilience Effect



Performance by AI Readiness Quality



### **Summary of Key Findings**

The findings are highly in line with the research model. The results of integration of AI with human focus, digital preparedness, organizational learning, and resilience among employees are linked to great positive impacts on employee performance at retail workplaces. Employee resilience has been identified as central among them, as a direct predictor and an intervening variable.

These results imply that retail companies can get enhanced results in terms of performance due to AI adoption when the organization not only revolves around technology but also puts emphasis on abilities of humans, learning platforms, and emotional preparedness. The findings are good empirical evidence of a human-focused approach to AI implementation in retail setting.

### **7. Recommendations**

There are a number of effective suggestions that could be applied to retail organizations that want to implement Artificial Intelligence (AI) in a more human-friendly way and enhance the performance of employees.

The retail organizations are recommended to model and deploy AI systems that are supportive of the employees and do not substitute them. AI tools must be transparent and have easy to understand and make decisions that are fair. The managers are expected to demonstrate how AI systems are operated, and how they help the employees in their day-to-day activities. This openness may lead to less fear and the creation of trust between the employees which will result in an improved performance.

Companies are advised to put a heavy investment in digital readiness. The staff requires constant training and updating on their digital abilities and levels of confidence in the use of AI tools. Training needs ought to be practical, role-based, and continuous as opposed to being one-time training. Employees working at retailers are more digitally prepared and thus have a better chance of utilizing AI and getting less stressed.

The culture of organizational learning should be encouraged in the organizations. This involves the promotion of knowledge share, error learning, and letting the employees test the AI systems without any fear of being punished. Managers are expected to develop periodic feedback medium through which workers can communicate their experiences with AI and propose ways on how to improve them. These learning conditions assist companies to configure AI systems according to real work requirements.

Companies ought to aim at the creation of resilience by employees. Because the resilience was identified as a core factor that leads toward the performance, the retail organizations are recommended to offer emotional and psychological assistance to employees when the changes are being made on the basis of AI. This may be in terms of coaching programs, stress management programs, and accommodative leadership programs. Sturdy employees can easily cope with uncertainty and be productive.

Leadership is very important in effective integration of AI. The retail leaders are advised to be attached to the human resource policies and performance goals. The leaders are also encouraged to actively engage the employees in the decision- making related to AI and show concern and responsibility when using AI ethically and responsibly. Good leadership assists in generating trust and minimizing opposition.

The change that AI has brought about to performance and employees in organizations should be periodically reviewed by organization. The organizations can modify AI systems and facilitate practices over time using employee feedback and data on their performance. The process of AI integration cannot be a one-time project as it should be viewed as a learning process.

Reliable by these recommendations, the retail organizations may attain a higher resource of work and, at the same time, make the uptake of AI human-focused, sustainable, and aimed at facilitating the benefit of the employees.

### **8. Conclusion**

This paper has analyzed the importance of incorporating AI with human-centric applications in enhancing performance of employees in retailing environments. The results reveal that AI systems are related to positive performance provided they are provided with the support of digital preparedness, learning in an organization, and resilience among the

employees. Employee resilience came out to be the most crucial variable among all others, and this underlines the significance of the need to be adaptable and have faith in change that is being driven by AI.

The findings also support that the integration of AI that is human-centric is not enough to enhance the performance on its own. The employees should be ready digitally and facilitated with the help of the consistency of learning. Moreover, the resilient employees will be in a better position to make good use of the AI tools and withstand uncertainty. The moderation analysis also demonstrates that resilience enhances the positive contribution made by human-centric AI to performance.

The results imply that retail companies need to take a moderate stance on the AI implementation, which is based on the equal emphasis on both technology and humans. It is important to invest in digital skills training, learning systems and related supportive work environments to achieve sustainable performance.

The present research is an addition to the pile of literature related to human-centric AI since it presents quantitative proof of the application to the retail environment. Future studies can consider the longitudinal designs or even comparing other industries to further learn about the effects of AI on the employees and the organizations in the long run.

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